Michael Louis Kelly – SBN 82063 1 mlk@kirtlandpackard.com Behram V. Parekh - SBN 180361 bvp@kirtlandpackard.com 3 Heather M. Peterson – SBN 261303 4 hmp@kirtlandpackard.com KIRTLAND & PACKARD LLP 5 2361 Rosecrans Avenue, Fourth Floor 6 El Segundo, CA 90245 Tel: (310) 536-1000 7 Fax: (310) 536-1001 [Additional Counsel on Signature Page] Counsel for Plaintiff Nathaniel 10 Schwartz, on behalf of himself and for all others similarly situated 11 12 13 14 UNITED STATES DISTRICT COURT FOR THE CENTRAL DISTRICT OF CALIFORNIA 15 16 NATHANIEL SCHWARTZ, on behalf of himself and all others similarly situated, 17 **CLASS ACTION** Plaintiff, 18 **COMPLAINT FOR:** VS. 19 VIOLATION OF THE FALSE LIGHTS OF AMERICA, INC., a ADVERTISING ACT (BUSINESS AND PROFESSIONS CODE §17500 California Corporation, and DOES 1-10, 20 Defendants. 21 et seq.); 22 2. VIOLATION OF THE UNFAIR **COMPETITION LAW** 23 BUSINESS AND PROFESSIONS CODE §17200 24 et seq.); and 25 3. VIOLATION OF THE CONSUMER LEGAL 26 REMEDIES ACT (CIVIL CODE §1750 et seg.). 27 JURY TRIAL DEMANDED 28

CLASS ACTION COMPLAINT

#### JURISDICTION AND VENUE

- 1. This Court has diversity jurisdiction over this class action pursuant to 28 U.S.C. § 1332, as amended by the Class Action Fairness Act of 2005, because the matter in controversy exceeds \$5,000,000, exclusive of interest and costs, and is a class action in which some members of the class are citizens of different states than Defendant. *See* 28 U.S.C. § 1332(d)(2)(A).
- 2. This Court also has personal jurisdiction over Defendant because Defendant is authorized to do business, and currently does business, in this state.
- 3. Venue is proper in this jurisdiction pursuant to 28 U.S.C. § 1391 because Defendant is headquartered in this District and is subject to personal jurisdiction here, and a substantial portion of the conduct complained of herein occurred in this District.

#### **THE PARTIES**

- 4. Plaintiff Nathaniel Schwartz purchased Defendant's 2025LED-65K LED Bulb from online retailerAmazon.com. Defendant represented this bulb as having a Lumen Count equal to 113 Lumens, however, Defendant's own expert, Lighting Sciences, Inc., confirmed that this bulb only produced 76 Lumens.
- 5. Defendant Lights of America, Inc. ("LOA") is a California Corporation headquartered at 611 Reyes Drive, Walnut, California 91789.
- 6. Plaintiff does not know the true names or capacities of the persons or entities sued herein as DOES 1 to 10, inclusive, and therefore sues such defendants

#### **FACTUAL ALLEGATIONS**

- 7. Since at least February 2008, and continuing thereafter, LOA has advertised, marketed, promoted, distributed, offered for sale, and sold light emitting diode ("LED") lamps to retailers for sale to consumers. These LED lamps are screw light bulbs that can be used in households in place of incandescent bulbs. Properly manufactured LED lamps typically produce more light output (i.e., lumens, a measure of brightness) with less wattage (i.e., energy use) than traditional incandescent bulbs.
- 8. LOA sold its LED lamps through retailers located throughout the United States and Canada, including Wal-Mart, Sam's Club, ACE Hardware, Costco, Kroger, as well as through other retail businesses. Consumers also could purchase LOA' LED lamps from the Internet websites of numerous retailers, such as Amazon.com, Sam's Club, and ACE Hardware.
- 9. LOA advertised, marketed, promoted, distributed, offered for sale, and sold its LED lamps using claims: (1) comparing its LED lamps to incandescent watt bulbs; (2) identifying the light output in lumens of its LED lamps; and (3) stating that its LED lamps would last a specified number of hours.
- 10. LOA represented that its LED lamps would provide light output equivalent to a particular watt incandescent bulb. For example, LOA claimed that its LED lamps use low wattage and either replace or are comparable to higher watt incandescent bulbs.

11. Those representations included, but are not limited to, the following claims for the models listed below:

a.	2001LED1O-65K	Replaces 25 watts, uses only 1 watt
		Replaces 20 watts, uses only 1 watt
b.	2001LED53IN-65K	Replaces 25 watts, uses only 1 watt
		Replaces 20 watts, uses only 1 watt
c.	2001LEDE53OUT-65K	Replaces 25 watts, uses only 1 watt
		Replaces 20 watts, uses only 1 watt
d.	2001LEDE26-65K	Replaces 25 watts, uses only 1 watt
		Replaces 20 watts, uses only I watt
e.	2002LEDP30-65K	Replaces 45 watts, uses only 3.5 watts
f.	2002LEDR30-65K	Replaces 45 watts, uses only 3.5 watts
g.	2003LEDP38-65K	Replaces 45 watts, uses only 5 watts
h.	2004LEDDL-35K	Replaces 45 watts, uses only 3.5 watts
		Replaces 40 watts, uses only 4 watts
i.	2025LED-30K	Replaces 40 watts, uses only 1.5 watts
j.	2025LED-65K	Replaces 40 watts, uses only 1.5 watts
k.	2025LEDE12-30K	Replaces 40 watts, uses only 1.5 watts
1.	2025LEDE12-65K	Replaces 40 watts, uses only 1.5 watts
m.	2026LED-30K	Replaces 40 watts, uses only 1.5 watts
n.	2026LED-65K	Replaces 40 watts, uses only 1.5 watts

12. The claims described above also appeared in product brochures disseminated to retailers throughout the United States. Those representations included, but are not limited to, the following claims for the models listed below:

1	a.	2001LED1O-65K	Wattage: 1W, Incandescent Camparison: 25W
2			Wattage: 1 W, Incandescent Camparison: 20W
3	b.	2001LED53IN-65K	Wattage: 1 W, Incandescent Camparison: 25W
4			Wattage: 1W, Incandescent Camparison: 20W
5	c.	2001LED53OUT-65K	Wattage: 1W, Incandescent Camparison: 25W
6			Wattage: 1W, Incandescent Camparison: 20W
7	d.	2001LEDE26-65K	Wattage: 1W, Incandescent Camparison: 25W
8			Wattage: 1W, Incandescent Camparison: 20W
9	e.	2002LEDP30-65K	Wattage: 3.5W, Incandescent Camparison:
10			45W
11	f.	2002LEDR30-65K	Wattage: 3.5W, Incandescent Camparison:
12			45W
13	g.	2003LEDP38-65K	Wattage: 5W, Incandescent Camparison: 45W
14	h.	2004LEDDL-3 5K	Wattage: 3.5W, Incandescent Camparison:
15			45W
16			Wattage: 4W, Incandescent Camparison: 45W
17	i.	2025LED-30K	Wattage: 1.5W, Incandescent Camparison:
18			40W
19	j.	2025LED-65K	Wattage: 1.5W, Incandescent Camparison:
20			40W
21	k.	2025LEDE12-30K	Wattage: 1.5W, Incandescent Camparison:
22			40W
23	1.	2025LEDE12-65K	Wattage: 1.5 W, Incandescent Camparison:
24			40W
25	m.	2026LED-30K	Wattage: 1.5W, Incandescent Camparison:
26			40W
27	n.	2026LED-65K	Wattage: 1.5W, Incandescent Camparison:
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- 13. In addition to the "incandescent camparison [sic]" claims described above, LOA's product brochures included pictures of product packaging that indicated that its LED lamp "replaces" a much higher wattage incandescent bulb and "uses only" a much lower wattage than that bulb.
- 14. A typical 20-watt incandescent bulb's light output is 150 lumens. A typical 25-watt incandescent bulb's light output is 200 lumens. A typical 40-watt incandescent bulb's light output is 450 lumens. A typical 45-watt incandescent bulb's light output is 510 lumens.
- 15. LOA's own testing, as well as testing done by the Federal Department of Energy ("DOE"), however, demonstrated that LOA's LED lamps produced significantly less light output than a typical incandescent light bulb at the wattage represented in LOA's promotional materials.

#### **LOA's Testing Results**

- 16. LOA began selling its LED lamps as early as February 2008, but did not procure any testing for many, if not all, models until December 2008. LOA produced testing results from Lighting Sciences, Inc. ("LSI") for ten of the fourteen LED lamp models identified in Paragraphs 10-11 above, for which LOA made watt equivalency claims. LOA's testing for the ten LED models did not substantiate LOA's watt equivalency claims. In fact, the LSI testing results contradicted LOA's claims.
- 17. The lumen output identified in the LSI testing results are below the light output for a typical incandescent watt bulb, to which LOA compared these models.

<u>Model</u>	Watt	Watt	Typical
	Equivalency	Light	Testing
	<u>Claim</u>	<u>Output</u>	Results/Date

			(in lumens)	(in lumens)
a.	2001LEDE26-	20/25 Watts	150/200	30.6
	65K			
b.	2002LEDR30-	45 Watts	510	172
	65K			
c.	2003LEDP38-65K	45 Watts	510	282
d.	2004LEDDL-35K	40/45 Watts	450/510	201/(3-26-2009)
e.	2025LED-30K	40 Watts	450	41/(12-17-2008)
f.	2025LED-65K	40 Watts	450	76/(12-17-2008)
g.	2025LEDE 12-	40 Watts	450	76/(12-17-2008)
	30K			
h.	2025LEDE12-	40 Watts	450	74/(12-17-2008)
	65K			
i.	2026LED-30K	40 Watts	450	43/(12-17-2008)
j.	2026LED-65K	40 Watts	450	84/(12-17-2008)
	b.  c. d. e. f. g.	65K b. 2002LEDR30- 65K c. 2003LEDP38-65K d. 2004LEDDL-35K e. 2025LED-30K f. 2025LED-65K g. 2025LEDE 12- 30K h. 2025LEDE12- 65K i. 2026LED-30K	b. 2002LEDR30- 45 Watts 65K c. 2003LEDP38-65K 45 Watts d. 2004LEDDL-35K 40/45 Watts e. 2025LED-30K 40 Watts f. 2025LED-65K 40 Watts g. 2025LEDE 12- 40 Watts 30K h. 2025LEDE12- 40 Watts 65K i. 2026LED-30K 40 Watts	a. 2001LEDE26- 20/25 Watts 150/200 65K b. 2002LEDR30- 45 Watts 510 65K c. 2003LEDP38-65K 45 Watts 510 d. 2004LEDDL-35K 40/45 Watts 450/510 e. 2025LED-30K 40 Watts 450 g. 2025LEDE12- 40 Watts 450 h. 2025LEDE12- 40 Watts 450 i. 2026LED-30K 40 Watts 450

18. LOA did not have any testing that measured the lumen output of the following LED lamps:

- a. 2001 LED 10-65K
- b. 2001LED53IN-65Kc. 2001LEDE53OUT-65K

d. 2002LEDP30-65K

## **CALIPER Testing**

19. DOE conducted testing of several of LOA's LED lamps through its Commercially Available LED Product Evaluation and Reporting Program ("CALIPER"), an independent testing program that evaluates the performance of LED lamps. DOE purchases LED lamps from retail stores, conducts tests, shares the

results with the manufacturers and invites them to comment, makes the reports available to the public, and releases Summary Reports on its website. *See* http://www1.eere.energy.gov/buildings/ssl/caliper\_faq.html.

20. In August 2008 and in June 2009, DOE conducted CALIPER testing on six of LOA's LED lamp models. This testing showed that LOA's LED lamps produced less light output than the incandescent watt bulbs to which LOA's LED lamps were compared.

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a. b. c. d. f.	Model	Watt	Watt	CALiPER
		Equivalency	Light	Testing
		<u>Claim</u>	<u>Output</u>	<u>Date</u>
			(in lumens)	(in lumens)
a.	2001LED53OUT-	20/25 Watts	150/200	26.8-29.9/ August
	65k			2008
b.	2003LEDP38-65K	45 Watts	510	122-177/
				August 2008
c.	2004LEDDL-35K	45 Watts	510	140-143/August
				2008
d.	2002LEDR30-	45 Watts	510	179-189/June
	65K			2009
e.	2003LEDP38-65K	45 Watts	510	268-302/June
				2009
f.	2025LEDE12-	40 Watts	450	66-67/June 2009
	30K			
	30K			

21. In September 2008, DOE published the Summary Report for the August 2008 testing round, which included the testing of LOA's LED lamps. In October 2009, DOE published the Summary Report for the June 2009 testing round,

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- which included testing of LOA's LED lamps. DOE distributed the September 2008 and October 2009 Summary Reports via a DOE email listserv that included LOA's Vice President of Sales and Marketing, Brian Halliwell, as well as other senior LOA employees.
- 22. In summarizing the results from the 2008 round of testing that included LOA LED products and other manufacturers' products, DOE explained that "[i]n almost every case where product literature compares an SSL [LED] product to traditional products, the comparisons are highly overstated and misleading." See U.S. Dep't of Energy, CALIPER Summary Report, DOE Solid-State Lighting CALIPER Program, Summary of Results: Round 6 of Product Testing, at 20 (Sept. 2008).
- 23. From February 2008 until at least August 2009, LOA made watt equivalency claims, including, but not limited to, those identified in Paragraphs 10-11 above, in its promotional materials for most, if not all, LOA LED lamps. LOA continued to make these claims even after receiving test results that contradicted its claims.
- For at least ten months after receiving the 2008 CALIPER test results 24. from DOE, LOA made claims that its LED lamps used low wattage, but replaced significantly higher wattage incandescent bulbs, including but not limited to the claims identified in Paragraph 16, on most, if not all, of its product packaging.
- As recently as December 8, 2010, models 2002LEDR30-65K, 25. 2003LEDP38-65K, and 2025LEDE12-30K were being sold on the Internet at Amazon.com, with incandescent bulb watt equivalency claims like those in Paragraphs 10-11 above. In October 2010, models 2003LEDP38-65K, 2004LEDDL, and 2026LEDE26-30K were being sold on the Internet at Sam's Club with incandescent bulb watt equivalency claims like those in Paragraphs 10-11 above.

26. LOA received consumer complaints about the light output of numerous LOA LED lamp models. Those complaints included, but are not limited to, complaints about the light output of the following models: 2002LEDR30-65K, 2003LEDP38-65K, 2004LEDDL, 2025LEDE12-30K, and 2026LEDE26-30K. Each of these models had sales at least from February 2008 through August 2009. Each of these models continued to be sold after August 2009.

#### **Light Output**

27. In numerous instances, LOA represented that its LED lamps provided a specific level of light output in lumens. Those representations appeared on product packaging and included, but are not limited to, the following claims for the models listed below:

a.	2025LED-30K	Light Output: 88 lumens
b.	2025LED-65K	Light Output: 113 lumens
c.	2025LEDE12-65K	Light Output: 113 lumens
d.	2026LED-30K	Light Output: 81 and 90 lumens
e.	2004LEDDL-35K	Light Output: 201 lumens
f.	2025LEDE12-30K	Light Output: 76 lumens and 90 lumens

28. LOA's LED lamps produced significantly less lumens than LOA represented on its product packaging.

29. LOA's own testing, from LSI, did not support LOA's representations regarding its LED lamps' lumens.

a. b.	Model	Lumen Claim	LSI Testing Results
			(in lumens)
a.	2025LED-30K	86	41
b.	2025LED-65K	113	76

1	c.	2025LEDE 12-65K	113	74
2	d.	2026LED-30K	81 and 90	43

30. In August 2008 and in June 2009, DOE conducted CALIPER testing on several of LOA's LED lamp models. This testing showed that LOA's lumen output representations, as detailed in Paragraph 28 (e) & (f), were false and unsubstantiated.

	Model	Lumen Claim	CALIPER Testing
			(in lumens)
e.	2004LEDDL-35K	201	140 and 143
f.	2025LEDE12-30K	76 and 90	66-67

31. LOA made lumen representations in its promotional materials for LED lamps from July 2009 to the present.

### **Lifetime Claims**

- 32. In numerous instances, LOA represented that its LED lamps would last tens of thousands of hours, usually providing a specific number of hours.
- 33. These lifetime claims appeared on product packaging for all LED models LOA sold between February 2008 through August 2009, and for numerous models sold after August 2009. The representations included, but are not limited to, the following claims for the models listed below:

a.	2001LED53OUT-65K	30,000 Hour Life (Life rating of LED's);	
		"You'll never change your bulbs again."	
b.	2001LEDE26-65K	30,000 Hour Life (Life rating of LED's);	
		"You'll never change your bulbs again."***	
		Rated Life: 20,000 hours; LASTS 10 TIMES	

1			LONGER [graphic: picture of a large LED light
2			bulb equal to 10 small incandescent light bulbs]
3			than 3,000 hour incandescent bulbs.
4	c.	2002LEDP30-65K	30,000 Hour Life (Life rating of LED's);
5			"You'll never change your bulbs again." Rated
6			Life: 20,000 hours; LASTS 10 TIMES
7			LONGER [graphic: picture of a large LED light
8			bulb equal to 10 small incandescent light bulbs]
9			than 2,000 hr incandescent bulbs.
10	d.	2002LEDR30-65K	30,000 Hour Life (Life rating of LED's);
11			"You'll never change your bulbs again." 30,000
12			Hour Life (Life rating of LED's); LASTS 15
13			TIMES LONGER [graphic: picture of a large
14			LED light bulb equal to 15 small incandescent
15			light bulbs] than 2,000 hour incandescent bulbs.
16			Rated Life: 20,000 hours; LASTS 10 TIMES
17			LONGER [graphic: picture of a large LED light
18			bulb equal to 10 small incandescent light bulbs]
19			than 2,000 hr incandescent bulbs.
20	e.	2003LEDP38-65K	30,000 Hour Life (Life rating of LED's);
21			"You'll never change your bulbs again."***
22			LASTS 10 TIMES LONGER [graphic: picture
23			of a large LED light bulb equal to 10 small
24			incandescent light bulbs] than 3,000 hour
25			incandescent bulbs Rated Life: 20,000 hours;
26			LASTS 10 TIMES LONGER [graphic: picture
27			of a large LED light bulb equal to 10 small
28			incandescent light bulbs] than 2,000 hour

1			incandescent bulbs.
2	f.	2004LEDDL-35K	30,000 Hour Life (Life rating of LED's);
3			"You'll never change your bulbs again."***
4			Rated Life: 30,000 Hours; LASTS 20 TIMES
5			LONGER [graphic: picture of a large LED light
6			bulb equal to 20 small incandescent light bulbs]
7			than 1,500 hour incandescent bulbs. Rated Life:
8			20,000 hours; LASTS 10 TIMES LONGER
9			[graphic: picture of a large LED light bulb equal
10			to 10 small incandescent light bulbs] than 2,000
11			hour incandescent bulbs
12	g.	2025LED-30K	30,000 Hour Life (Life rating of LED's);
13			"You'll never change your bulbs again."***
14			Rated Life: 30,000 hours; LASTS 15 TIMES
15			LONGER [graphic: picture of a LED light bulb
16			equal to 15 small incandescent light bulbs] than
17			2,000 hour incandescent bulbs.
18	h.	2025LED-65K	20,000 Hour Life (Life rating of LED's);
19			"You'll never change your bulbs again."***
20			Rated Life: 20,000 hours; LASTS 10 TIMES
21			LONGER [graphic: picture of a LED light bulb
22			equal to 10 small incandescent light bulbs] than
23			2,000 hour incandescent bulbs
24	i.	2025LEDE12-30K	30,000 Hour Life (Life rating of LED's);
25			"You'll never change your bulbs again."***
26			Rated Life: 30,000 hours; LASTS 15 TIMES
27			LONGER [graphic: picture of a LED light bulb
28			equal to 15 small incandescent light bulbs] than
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1			2,000 hour incandescent bulbs. Rated Life:
2			20,000 hours; LASTS 10 TIMES LONGER
3			[graphic: picture of a LED light bulb equal to 10
4			small incandescent light bulbs] than 2,000 hour
5			incandescent bulbs.
6	j.	2025LEDE12-65K	30,000 Hour Life (Life rating of LED's);
7			"You'll never change your bulbs again."***
8			Rated Life: 30,000 hours; LASTS 15 TIMES
9			LONGER [graphic: picture of a LED light bulb
10			equal to 15 small incandescent light bulbs] than
11			2,000 hour incandescent bulbs.
12	k.	2025TLEDE12-30K	Rated Life: 20,000 hours; LASTS 10 TIMES
13			LONGER [graphic: picture of a LED light bulb
14			equal to 10 small incandescent light bulbs] than
15			2,000 hour incandescent bulbs.
16	1.	2026LED-30K	30,000 Hour Life (Life rating of LED's);
17			"You'll never change your bulbs again."***
18			Rated Life: 30,000 hours; LASTS 15 TIMES
19			LONGER [graphic: picture of a LED light bulb
20			equal to 15 small incandescent light bulbs] than
21			2,000 hour incandescent bulbs
22	m.	2026LED-65K	30,000 Hour Life (Life rating of LED's);
23			"You'll never change your bulbs again."***
24			Rated Life: 30,000 hours; LASTS 10 TIMES
25			LONGER [graphic: picture of a LED light bulb
26			equal to 10 small incandescent light bulbs] than
27			3,000 hour incandescent bulbs.
28	n.	2035LED-30K	Rated Life: 20,000 hours; LASTS 10 TIMES
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1		LONGER [graphic: picture of a LED light bulb
1 2 3 4 5 6 7		equal to 10 small incandescent light bulbs] than
3		2,000 hour incandescent bulbs. [The asteriks in
4	t	the above quotations refer to the following
5	8	sentence appearing on the packaging.]
6	,	***Statement based on the minimum # of times
7	t	the led [sic] bulb needs to be changed.

34. Representations regarding lifetime claims also appeared in LOA's product brochures. These representations included, but are not limited to, the lifetime claims for the models listed below:

a.	2001LED 10-65K	BULB LIFE HOURS: 30,000
b.	2001LED53IN-65K	BULB LIFE HOURS: 30,000
c.	2001LED53OUT-65K	BULB LIFE HOURS: 30,000
d.	2001LEDE26-65K	BULB LIFE HOURS: 30,000
e.	2002LEDP30-65K	BULB LIFE HOURS: 30,000
f.	2002LEDR30-65K	BULB LIFE HOURS: 30,000
g.	2003LEDP38-65K	BULB LIFE HOURS: 30,000
h.	2004LEDDL-35K	BULB LIFE HOURS: 30,000
i.	2025LED-30K	BULB LIFE HOURS: 30,000
j.	2025LED-65K	BULB LIFE HOURS: 30,000
k.	2025LEDE12-30K	BULB LIFE HOURS: 30,000
1.	2025LEDE12-65K	BULB LIFE HOURS: 30,000
m.	2026LED-30K	BULB LIFE HOURS: 30,000
n.	2026LED-65K	BULB LIFE HOURS: 30,000

35. LOA did not test any of its individual LED lamp models to support its

lifetime claims.

- 36. In 2009, DOE's CALIPER program conducted testing to evaluate the lifetime claims for LOA' models 2002LEDR30-65K, 2003LEDP38-65K, and 2025LEDE12-30K by testing six samples of each model. DOE sent these results to LOA on September 22, 2009.
- 37. LED lamps do not fail in the same manner as incandescent bulbs. LED lamp light output decreases over time, and LED lamp lifetime is defined by how long it provides an acceptable light output. LED lamp life is defined by the operating time for the LED lamp to reach two performance criteria, L70 and L50. See Alliance for Solid-State Illumination Systems and Technologies ("ASSIST"), Lighting Research Center, Rensselaer Polytechnic Institute, LED Life for General Lighting: Life Definition, Vol. 1, Issue 1, at 4 (2005). In most cases, industry practice measures general lighting products' LED lamp lifetime by calculating the number of hours before the LED lamp light output depreciates by 30 percent. This is generally referred to as the L70 measurement, i.e., the number of hours of operation until the light output reaches 70 percent of initial light output.
- 38. In some cases, industry practice measures lighting products' LED lamp lifetime by calculating the number of hours before the LED lamp light output depreciates by 50 percent. This is generally referred to as the L50 measurement, i.e., the number of hours of operation until the light output reaches 50 percent of initial light output.
- 39. The actual number of lifetime hours for LOA's CALIPER-tested LED lamps using the L70 lumen depreciation measurement were as follows:

	Model	Lifetime Claim	CALIPER-Tested L70	
		(in hours)	Lifetime	
			(in hours)	
a.	2002LEDR30-65K	30,000	380	

b.	2003LEDP38-65K	30,000	270
c.	2025LEDE12-30K	30,000	110

40. The actual number of lifetime hours for LOA's CALIPER-tested LED lamps using the L50 lumen depreciation measurement were as follows:

a. b. c.	Model	Lifetime Claim	CALiPER Tested L50
		(in hours)	Lifetime
			(in hours)
a.	2002LEDR30-65K	30,000	600
b.	2003LEDP38-65K	30,000	435
c.	2025LEDE12-30K	30,000	230

- 41. The results in Paragraphs 41 and 42 above demonstrate the falsity of LOA's lifetime claims under either the L70 or L50 measurement. The 2009 DOE CALIPER testing contained the following conclusions for various LOA LED models:
  - a. 2002LEDR30-65K's light output depreciated approximately 70 percent from its initial light output after 1,000 hours;
  - b. 2003LEDP38-65K's light output depreciated approximately 78 percent from its initial light output after 1,000 hours; and
  - c. 2025LEDE12-30K's light output depreciated approximately 90 percent from its initial light output after 1,000 hours.
- 42. DOE characterized the light output depreciation identified in Paragraphs 41, 42, and 43 above as "exceedingly poor long-term performance," and that the results do "not appear typical across products on the market." *See* U.S. Dep't of Energy, GALIPER Summary Report, DOE Solid-State Lighting CALIPER
- Program, Summary of Results: Round 9 of Product Testing, at 28 (Oct. 2009).

- 43. DOE further noted that out of the fifteen LED lamp products tested to date, which included three LOA lamps and twelve from other manufacturers, LOA's lamps "are the only products which have exhibited light output falling below 95% of initial light output within the first 1000 hours." *Id*.
- 44. LOA received numerous consumer complaints about the lifetime of many of its LED lamp models. Those complaints included, but are not limited to, complaints about the lifetime of the following models: 2002LEDR30-65K, 2003LEDP38-65K, 2004LEDDL, 2025LEDE12-30K, and 2026LEDE26-30K.
- 45. In October 2009, LOA agreed to provide refunds to Costco customers who had purchased certain LED lamp models. In a letter sent to consumers at that time, LOA stated that it was providing refunds because of test results "indicating that the life rating on the package is incorrect and that the actual life of the product is less than that which is stated on the package."
- 46. Each of the models identified above continued to be sold after August 2009. Eleven months later, in August 2010, models 2002LEDR30-65K, 2003LEDP38-65K, 2004LEDDL, and 2025LEDE12-30K, were being sold on the Internet at Amazon.com, with representations that they lasted 30,000 hours. Fourteen months later, in October 2010, models 2003LEDP38-65K, 2004LEDDL, and 2026LEDE26-30K were being sold on the Internet at Sam's Club, with representations that they lasted 30,000 hours.

#### **CLASS ACTION ALLEGATIONS**

- 47. Plaintiff will seek certification of a class or classes under Federal Rule of Civil Procedure 23.
- Procedure 23.
- 48. Plaintiff's claims are brought on behalf of a class consisting of all persons in the United States who purchased any of LOA'S LED products, within the statutory limitations periods applicable to the herein-alleged causes of action (including, without limitation, the period following the filing of this action).

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27 28 Defendant's representations and omissions were material and resulted in damage to each and every member of the class, as alleged above.

- 49. The exact number of members of the classis not known, but given published reports as to LOA's sales, which are in the hundreds of millions of dollars, it is reasonable to presume that the class is so numerous that joinder of individual members is impracticable.
- There are common questions of law and fact in the action that relate to 50. and affect the rights of each member of the class, namely, whether the false, misleading, unfair, and unlawful activities ascribed to Defendant's marketing campaign, as alleged above, are actionable under applicable legal theories.
- The relief sought is common to the class. For example, Plaintiff and 51. each affected class member will be entitled, under the Unfair Competition Law, to, among other things, restitution of money that Defendant wrongfully acquired from them through its practices, and to potential damages under other causes of action.
- 52. The claims of Plaintiff, who is a representative of the class, are typical of the claims of the class. The claims of all members depend upon a showing of the acts and omissions of Defendant described herein, giving rise to the right of Plaintiff to the relief sought.
- There is no conflict between Plaintiff and other members of the class 53. with respect to this action, or with respect to the claims for relief as set forth herein.
- Plaintiff is the representative party for the class. Plaintiff is able to and will fairly and adequately protect the interests of the class. Counsel for Plaintiff are experienced and capable in the field of consumer protection litigation. They have successfully prosecuted claims in other, similar litigation.
- Certification of the class is appropriate under applicable law. 55. The questions of law and fact common to the members of the class predominate over any questions affecting only individual members. A class action is superior to other

available methods for the fair and efficient adjudication of the controversy, and will create a substantial benefit to both the public and the courts because:

- the costs of prosecuting the action individually will vastly exceed the costs for prosecuting the case as a class action;
  - class certification will obviate the necessity of a multiplicity of claims;
- it is desirable to concentrate the litigation of these claims in this forum; and
  - unification of common questions of fact and law in a single proceeding before this Court will reduce the likelihood of inconsistent rulings, opinions, and decisions.
- 56. A class action is a superior means of fairly and efficiently resolving this dispute. Members of the class almost invariably lack the means to pay attorneys to prosecute their claims individually. Given the complexity of the issues presented here, individual claims are not sufficiently sizeable to attract the interest of highly able and dedicated attorneys who will prosecute them on a contingency basis. A class action is therefore essential to prevent a failure of justice.
- 57. Notice to the putative class may be accomplished through publication, records maintained by store rewards card programs, records maintained by Defendant, signs or placards at points-of-sale, or other forms of distribution, if necessary.

#### **FIRST CAUSE OF ACTION**

## **Business and Professions Code§ 17500**(Violation of the False Advertising Act)

- 58. Plaintiff hereby incorporates, as if set forth fully herein, each and every preceding and subsequent allegation in this complaintfull, paragraphs 1 57, above.
- 59. Business and Professions Code § 17500 provides that "[i]t is unlawful for any ... corporation ... with intent ... to dispose of ... personal property ... to induce

- 60. Defendant misleads consumers by making untrue statements and failing to disclose what is required, as stated in the Code and as alleged above.
- 61. As a direct and proximate result of Defendant's misleading and false advertising, Plaintiff and the members of the Class have suffered injury in fact and have lost money or property.
- 62. The misleading and false advertising described herein presents a continuing threat to Plaintiff and the Class, in that Defendant persists and continues to engage in these practices, and will not cease doing so unless and until forced to do so by this Court. Defendant's conduct will continue to cause irreparable injury to Plaintiff and the Class unless enjoined or restrained.

#### **SECOND CAUSE OF ACTION**

# Business and Professions Code § 17200, et seq. (Violation of the Unfair Competition Law)

- 63. Plaintiff hereby incorporates, as if set forth fully herein, each and every preceding and subsequent allegation in this complaintfull, paragraphs 1 57, above.
- 64. California Business and Professions Code § 17200, *et seq.* (the "Unfair Competition Law" or "UCL") authorizes private lawsuits to enjoin acts of "unfair competition," which includes any unlawful, unfair, or fraudulent business practice.
- 65. The UCL imposes strict liability. Plaintiffs need not prove defendant intentionally or negligently engaged in unlawful, unfair or fraudulent business practices—but only that such practices occurred.

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- 66. The material misrepresentations, concealments, and non-disclosures by LOA, as part of the marketing of its LED products, are unlawful, unfair, and fraudulent business practices that are prohibited by the UCL.
- 67. In carrying out such marketing, Defendant has violated the Consumer Legal Remedies Act, the False Advertising Law, and various other laws, regulations, statutes, and/or common law duties. Defendant's business practices alleged herein, therefore, are unlawful within the meaning of the UCL.
- 68. The harm to Plaintiff and other members of the class outweighs the utility of Defendant's practices and, consequently, Defendant's practices, as set forth fully above, constitute an unfair business act or practice within the meaning of the UCL.
- 69. Defendant's practices are additionally unfair because they have caused Plaintiff and other members of the class substantial injury, which is not outweighed by any countervailing benefits to consumers or to competition, and is not an injury the consumers themselves could have reasonably avoided.
- Defendant's practices, as set forth above, have misled the general 70. public in the past and will mislead the general public in the future. Consequently, Defendant's practices constitute an unfair business practice within the meaning of the UCL.
- 71. Pursuant to Cal. Bus. & Prof. Code § 17204, an action for unfair competition may be brought by any "person . . . who has suffered injury in fact and has lost money or property as a result of such unfair competition." Defendant's wrongful misrepresentations and omissions have directly and seriously injured Plaintiff and other members of the class by causing them to purchase LOA products based upon false and misleading claims.
- The unlawful, unfair, and fraudulent business practices of Defendant 72. are ongoing and present a continuing threat that members of the public will be misled into purchasing LOA's LED products.

73. Pursuant to the UCL, Plaintiff is entitled to preliminary and permanent injunctive relief ordering Defendant to cease this unfair competition, as well as disgorgement and restitution to Plaintiff and the class of all of Defendant's revenues associated with its unfair competition, or such portion of those revenues as the Court may find equitable.

#### **THIRD CAUSE OF ACTION**

### Civil Code § 1770, et seq.

#### (Violation of the Consumer Legal Remedies Act)

- 74. Plaintiff hereby incorporates, as if set forth fully herein, each and every preceding and subsequent allegation in this complaintfull, paragraphs 1 57, above.
- 75. The Consumer Legal Remedies Act ("CLRA") creates a non-exclusive statutory remedy for unfair methods of competition and unfair or deceptive acts or business practices. *See Reveles v. Toyota by the Bay*, 57 Cal. App. 4th 1139, 1164 (1997). Its self-declared purpose is to protect consumers against these unfair and deceptive business practices, and to provide efficient and economical procedures to secure such protection. Cal. Civil Code §1760. The CLRA was designed to be liberally construed and applied in favor of consumers to promote its underlying purposes. *Id*.
- 76. Plaintiff alleges that Defendant has violated paragraphs 5, 7, 9 and 19 of Cal. Civ. Code § 1770(a) by engaging in the unfair and/or deceptive acts and practices set forth herein. Defendant's unfair and deceptive business practices in carrying out the marketing program described above are intended to, did, and do result in the purchase of Defendant's products by consumers, including Plaintiff, in violation of the CLRA. Cal. Civil Code § 1770, et seq.
- 77. As a result of Defendant's unfair and/or deceptive business practices, Plaintiff and other members of the class have suffered damage and lost money in that they paid for products that did not have the benefits as represented. Plaintiff

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27 28 seeks and is entitled to an order enjoining Defendant from continuing to engage in the unfair and deceptive business practices alleged herein.

Pursuant to Section 1782 of the CLRA, Plaintiff intends to notify 78. Defendant in writing of the particular violations of Section 1770 of the CLRA (the "Notice Letter"). If Defendant fails to comply with Plaintiff's demands within thirty days of receipt of the Notice Letter, pursuant to Section 1782 of the CLRA, Plaintiff will amend this Complaint to further request damages under the CLRA.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of all others similarly situated, prays for relief and judgment as follows:

- For preliminary and permanent injunctive relief enjoining LOA, its 1. agents, servants and employees, and all persons acting in concert with them, from engaging in, and continuing to engage in, the unfair, unlawful and/or fraudulent business practices alleged above, and any business practices that may yet be discovered in the prosecution of this action;
  - For certification of the putative class; 2.
- For restitution and disgorgement of all money or property wrongfully 3. obtained by LOA by means of its herein-alleged unlawful, unfair, and fraudulent business practices;
- For an accounting by Defendant for any and all profits derived by Defendant from its herein-alleged unlawful, unfair, and/or fraudulent conduct and/or business practices;
- 5. For attorneys' fees and expenses pursuant to all applicable laws including, without limitation, Code of Civil Procedure §1021.5, the CLRA, and the common law private attorney general doctrine;
  - 6. For costs of suit; and
  - 7. For such other and further relief as the Court deems just and proper.

1	<u>DEMAND FOR JURY TRIAL</u>					
2	Plaintiff hereby demands a jury trial of	on all causes of action so triable.				
3						
4	Date: February 25, 2011	Respectfully submitted,				
5						
6		KIRTLAND & PACKARD LLP				
7		Michael Louis Kelly				
		Behram V. Parekh				
8		Heather M. Peterson				
9	By:	Setwo well				
10		Behram V. Parekh, of counsel				
11		2361 Rosecrans Ave., Fourth Floor				
12		El Segundo, CA 90245				
		Tel: 310-536-1000				
13		Fax: 310-536-1001				
14		Of Counsel:				
15						
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18		Howard M. Bushman				
19		hbushman@harkeclasby.com				
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20		Miami Shores, Florida 33138 Telephone: (305) 536-8220				
21		Telecopier: (305) 536-8229				
22		1 /				
23		KOZYAK,TROPIN,&				
24		THROCKMORTON, P.A.				
		Adam M. Moskowitz amm@kttlaw.com				
25		Thomas A. Tucker Ronzetti				
26		tr@kttlaw.com				
27		2525 Ponce de Leon, 9 <sup>th</sup> Floor				
28		Coral Gables, Florida 33134				

1	Telephone: (305) 372-1800
2	Telecopier: (305) 372-3508
3	BARNOW AND ASSOC., P.C.
4	Ben Barnow, Esq.
5	b.barnow@barnowlaw.com Blake A. Strautins, Esq.
6	b.strautins@barnowlaw.com
7	One North LaSalle Street, Suite 4600 Chicago, IL 60602
8	Telephone: (312) 621-2000
9	Telecopier: (312) 641-5504
10	Counsel for Plaintiff and all others
11	similarly situated
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## UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

## NOTICE OF ASSIGNMENT TO UNITED STATES MAGISTRATE JUDGE FOR DISCOVERY

This case has been assigned to District Judge George King and the assigned discovery Magistrate Judge is Jay C. Gandhi.

The case number on all documents filed with the Court should read as follows:

CV11- 1712 GHK (JCGx)

Pursuant to General Order 05-07 of the United States District Court for the Central District of California, the Magistrate Judge has been designated to hear discovery related motions.

scovery related motions should be noticed on the calendar of the Magistrate Judge				

#### **NOTICE TO COUNSEL**

A copy of this notice must be served with the summons and complaint on all defendants (if a removal action is filed, a copy of this notice must be served on all plaintiffs).

Subsequent documents must be filed at the following location:

312 N. Spring St., Rm. G-8 411 West Fourth St., Rm. 1-053 470 Twelfth St., Rm			411 West Fourth St., Rm. 1-053		Eastern Division 3470 Twelfth St., Rm. Riverside, CA 92501
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Failure to file at the proper location will result in your documents being returned to you.

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	·	DISTRICT COURT CT OF CALIFORNIA
	HWARTZ, on behalf of all others similarly  PLAINTIFF(S)	CV11-01712 GHV (JCE
	v. ERICA, INC., a California and DOES 1-10	SUMMONS
	DEFENDANT(S).	
TO: DEFENDA	NT(S): LIGHTS OF AMERICA, INC.	
A lawsuit h	as been filed against you.	
counterclaim or motion must be Kirtland & Pack judgment by defau	cross-claim or a motion under Rule served on the plaintiff's attorney, Mic card LLP, 2361 Rosecrans Ave, 4	amended complaint  12 of the Federal Rules of Civil Procedure. The answer  hael Louis Kelly , whose address is  th F1, El Segundo, CA 90245 . If you fail to do so,  elief demanded in the complaint. You also must file
•		
		Clerk, U.S. District Court
•	FEB 2 5 2011	
Dated:		By:  (Seal of the Court)
[Use 60 days if the dej 60 days by Rule 12(a)	fendant is the United States or a United States (3)].	agency, or is an officer or employee of the United States. Allowed
CV-01A (12/07)	SIIMMO	NC

CCD-1A

Case 2:11-cy-01712-GHK -JCG Document 1 Filed 02/25/11 Page 29 of 30 Page ID #:37

BYFAX

## UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA

		C1	VIL COVE.	RSHEEI		7,	
I (a) PLAINTIFFS (Check	c box if you are representing your	self)		DEFENDANTS			
NATHANIEL SCHWARTZ, on behalf of himself				LIGHTS OF AMER	סדרי א דאורי -	California	
and all others similarly situated				Corporation, a		Carrothia	
0114 ATT 01110TD	DIMITALLY BICAGE			corporarion, s	HIG DORP T-IO		
yourself, provide same.) Behram V. Pare Kirtland & Pac 2361 Rosecrans	kh kard LLP Avenue, Fourth I		esenting	Attorneys (If Known)			
El Segundo, CA (310) 536-1000	90245						
II. BASIS OF JURISDICT	TON (Place an X in one box only	·.)	III. CIT. (Plac	IZENSHIP OF PRINCIPA te an X in one box for plaint PTF DEF	L PARTIES - For Diver iff and one for defendant.	)	
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2 U.S. Government Defend	dant X 4 Diversity (Indicat of Parties in Item		Citizen of A	Another State X -2	Incorporated and Princ of Business in Another		
			Citizen or S Foreign (		3 Foreign Nation	6 66	
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V. REQUESTED IN COM	PLAINT: JURY DEMAND:	X Yes	No (Cl	heck 'Yes' only if demanded	in complaint )		
CLASS ACTION under F.R.C	C.P. 23: X Yes No			MONEY DEMANDED IN	COMPLAINT: \$		
VI. CAUSE OF ACTION (	Cite the U.S. Civil Statute under	which you are	filing and w	rite a brief statement of cau	se. Do not cite jurisdictio	nol statutes unless diversity	
Jurisdictional Sta	tute - Class Actio	on Fairn	ess Act	:, 28 USC Sectio	on 1332(d)(2)(A	f)	
VII. NATURE OF SUIT (PI	ace an X in one box only.)						
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410 Antitrust 430 Banks and Banking	120 Marine	310 Air	plane plane Product		510 Motions to	Standards Act	
450 Commerce/ICC	140 Negotiable Instrument		piane Product bility	370 Other Fraud	Vacate Sentence Habeas Corpus		
Rates/etc.	150 Recovery of		ault, Libel &	380 Other Personal	530 General	730 Labor/Mgmt.	
460 Deportation	Overpayment &	Slar	ıder	Property Damage		Reporting &	
470 Racketeer Influenced	Enforcement of		. Employers'	385 Property Damage		Disclosure Act 740 Railway Labor Act	
and Corrupt Organizations	Judgment	340 Mar	ollity ing	Product Liability	Other	740 Kanway Labor Act	
480 Consumer Credit	151 Medicare Act		ine Product	BANKRUPTCY	550 Civil Rights	790 Other Labor	
490 Cable/Sat TV	Student Loan (Excl.		oility	422 Appeal 28 USC	555 Prison Condition		
810 Selective Service	Veterans)		or Vehicle	158	FORFEITURE/	791 Empl. Ret. Inc.	
850 Securities/Commodities/	153 Recovery of		or Vehicle luct Liability	423 Withdrawal 28	PENALTY	Security Act	
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875 Customer Challenge 12	160 Stockholders' Suits	Inju		441 Voting	Drug	830 Patent	
USC 3410 890 Other Statutory Actions	190 Other Contract		onal Injury-	442 Employment	625 Drug Related	840 Trademark	
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OR OFFICE USE ONLY: C	ase Number:		U	4/46			
AFTER CON	AFTER COMPLETING THE FRONT SIDE OF FORM CV-71, COMPLETE THE INFORMATION REQUESTED BELOW.						

CV-71 (05/08)

## UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

VIII(a). IDENTICAL CASES If yes, list case number(s):	S: Has this action b	peen previously filed in this court and dismissed, remanded or closed? x No Yes
• • • • • • • • • • • • • • • • • • • •	Have any cases be	en previously filed in this court that are related to the present case? No x Yes
	:10-CV-013	
Civil cases are deemed related (Check all boxes that apply)	x A. Arise x B. Call fo	
(a) List the County in this Dist	rict; California Cou	Formation, use an additional sheet if necessary.) Introduction of this District; State if other than California; or Foreign Country, in which EACH named plaintiff resides.  For employees is a named plaintiff. If this box is checked, go to item (b).
County in this District:*		California County outside of this District; State, if other than California; or Foreign Countries  Florida
The first state of the state of		Introduction of this District; State if other than California; or Foreign Country, in which <b>EACH</b> named defendant resides. or employees is a named defendant. If this box is checked, go to item (c).
County in this District:*		California County outside of this District; State, if other than California; or Foreign Country
Los Angeles		
•		inty outside of this District; State if other than California; or Foreign Country, in which EACH claim arose.  e location of the tract of land involved.
County in this District:*		California County outside of this District; State, if other than California; or Foreign Country
Los Angeles - Al	l Claims	
* Los Angeles, Orange, San Bo Note: In land condemnation case		de, Ventura, Santa Barbara, or San Luis Obispo Counties of the tract of land involved
X. SIGNATURE OF ATTORN	EY (OR PRO PER)	Behram V. Parekh
or other papers as required by	y law. This form, ap	1) Civil Cover Sheet and the information contained herein neither replace nor supplement the filing and service of pleading oproved by the Judicial Conference of the United States in September 1974, is required pursuant to Local Rule 3-1 is not file pose of statistics, venue and initiating the civil docket sheet. (For more detailed instructions, see separate instructions sheet
Key to Statistical codes relating	to Social Security C	Cases:
Nature of Suit Code	Abbreviation	Substantive Statement of Cause of Action
861	НІА	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the program. (42 U.S.C. 1935FF(b))
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Health and Safety Act of 1969. (30 U.S.C. 923)
863	DIWC	All claims filed by insured workers for disability insurance benefits under Title 2 of the Social Security Act, as amended; plus all claims filed for child's insurance benefits based on disability. (42 U.S.C. 405(g))
863	DIWW	All claims filed for widows or widowers insurance benefits based on disability under Title 2 of the Social Security Act, as amended. (42 U.S.C. 405(g))
864	SSID	All claims for supplemental security income payments based upon disability filed under Title 16 of the Social Security Act, as amended.
865	RSI	All claims for retirement (old age) and survivors benefits under Title 2 of the Social Security Act, as amended. (42 U.S.C. (g))

CV-71 (05/08)

CIVIL COVER SHEET Page 2 of 2